

Rates Re-Engagement

NFP & PAT Models

August 8, 2024

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Washington State Department of
CHILDREN, YOUTH & FAMILIES



Reintroduce Rate Framework
Introduce Payment Methodology
Next Steps

Objectives



Approach to Equity

- Are we ensuring that the rate process does not further marginalize communities of color and those whose first language is not English?
- Are we ensuring that BIPOC led/owned community agencies are not negatively impacted by the rate process? How will we know?
- Are we ensuring that rural communities and the agencies that serve them are not being disproportionately impacted by the rates process?



Anonymous Comment and Question Board

<https://www.mentimeter.com/app/presentation/n/bls8bxnsgjr6r2ewoiak4n8pyocbxz1v/edit>



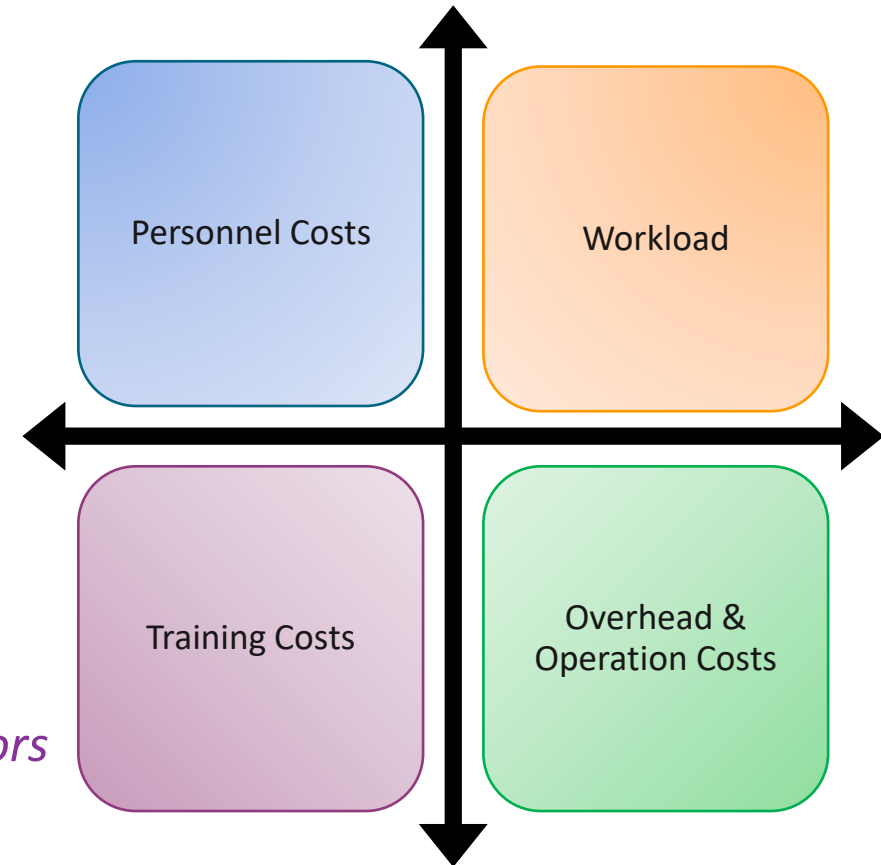
Rates

Rates Planning Framework

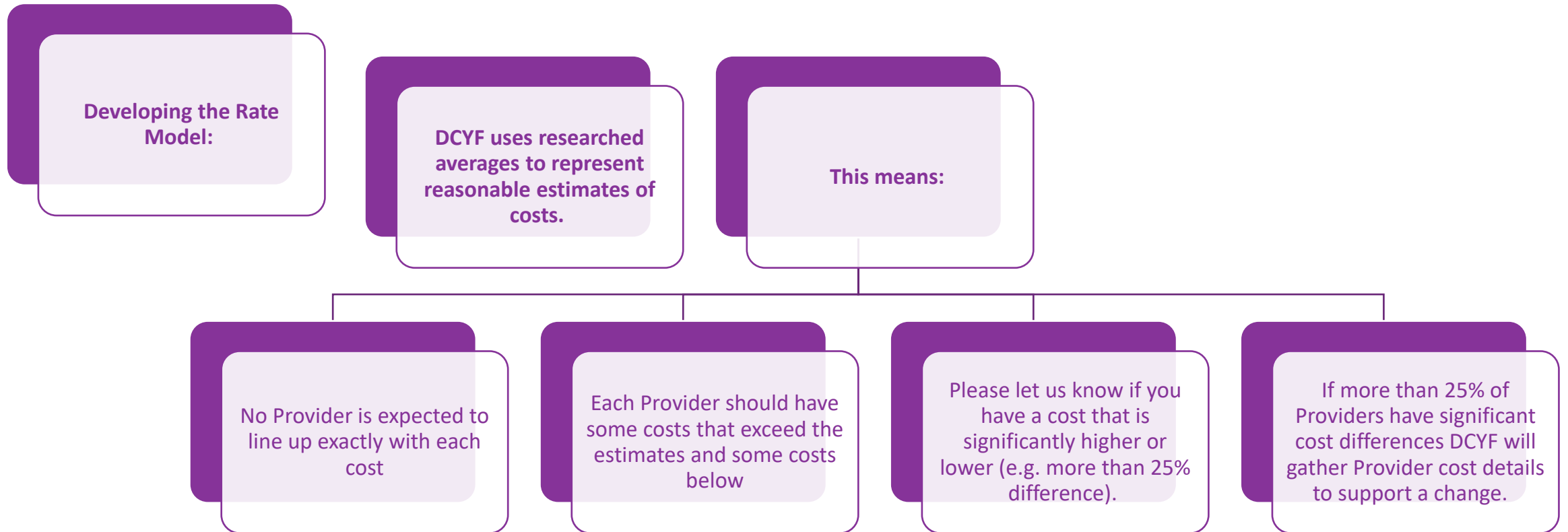
Rate=

Personnel Costs + **Workload & Service Delivery Costs** + **Operational Costs** + **Training Costs**

- Who Does the Work? What do they Cost?
 - *Parent Educators/Nurse Home Visitors*
- What is the Work?
 - *Implementing the PAT/NFP models*
 - *Implementing DCYF Contract Expectations beyond the model*
- Who and What Else Supports the Work?
 - *Supervisors*
 - *Program Managers/Directors*
 - *Program Costs related to Families*
 - *Training of Parent Educators/Nurse Home Visitors and Supervisors*
 - *Other Operational and Overhead Costs*



Rate Model Context



Personnel Costs

Personnel Costs

Wages	Taxes	Benefits
Regionalized	Federal	Health Insurance
Standard Occupational Code (SOC) Code <u>or</u> Massachusetts Institute of Technology (MIT) Living Wage	Payroll	Personal Time Off
	Business and Occupational	Holidays
		Professional Development



Workload + Service Delivery

Model Fidelity Requirements

DCYF Requirements (non-model requirements)

Management
HVSA Required Trainings
HVSA Meetings
HVSA Data Collection
HVSA Reporting

Caseload Ratios

Home Visitor 1.0FTE to # of families
Supervisor 1.0FTE to # of home visitors
Program Manager
PBC/CQI
Executive/Director
Administrative/data entry

Workload

Training Costs



Operational Costs

Operational Costs

Office & Utilities (Office phone, electric, internet)

Office Supplies

Insurance (property and liability)

Bookkeeping and Accounting

HR & Payroll

Staff Equipment (phones, laptops, etc.)

Cost of Trainings (external trainings)

Books, Toys and Cultural Materials (model specific)

Recruitment Employment Ads

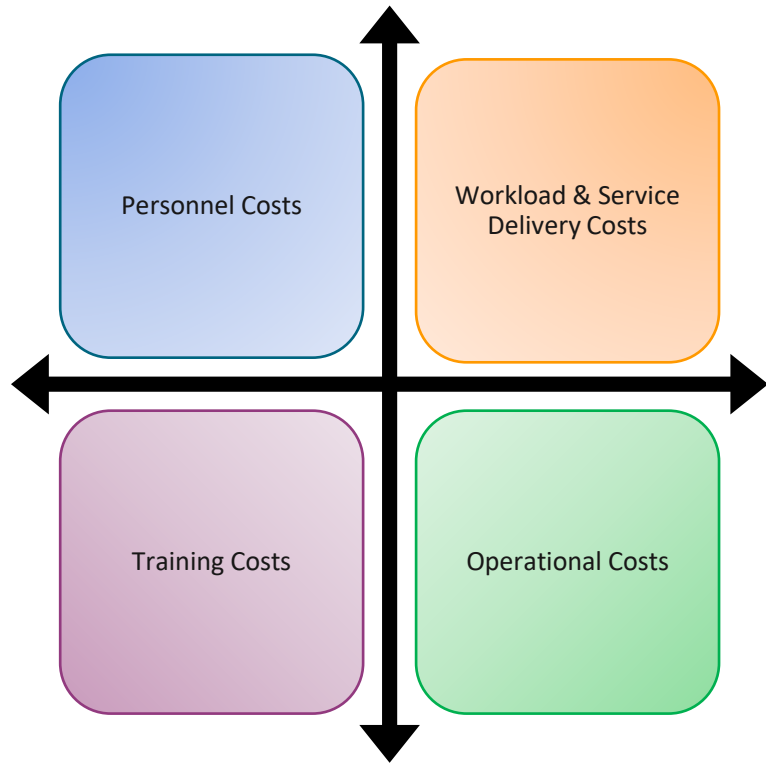
Recruitment Materials

General Operations

Operational Costs

Training Costs

Case Rate



New Case Rate*
\$\$\$
per family per year

* Actual numbers will be presented in your Rate Workbook at model specific meetings in September

Direct Billables

Direct Billables
xx% of slot budget

Model Fees (affiliate fees)

Model Training & Certification Fees

Travel

Mileage for home visits

Travel costs for model training

Travel costs for HVSA meetings

Screening Tools

Budget-Based direct reimbursement with supporting documentation.

Payment Methodology

Current Payment Methodology

Cost Reimbursement

Detailed Annual Budget

Each month, Providers invoice and are paid allowable, allocable costs incurred in delivery of the services outlined in the contract.

Supporting documentation for each expense is submitted with the invoice



NEW Payment Methodology

HYBRID CASE RATE: Monthly Payment for Each Actively Engaged Family		Direct Billables
Capacity (35%)	Service (65%)	Budget-Based
# of funded slots	# of active engaged families (visited & encountered)	

Payment Methodology

FY25 Implementation Schedule

Month	Q1 of rates implementation			NEW Q2 and forward rates implementation		
	Month 1	Month 2	Month 3	Month 4	Month 5	Month 6
Payment Basis	100% Capacity + Direct Billables	100% Capacity + Direct Billables	100% Capacity + Direct Billables	35% Capacity + 65% Service Delivery + Direct Billables	35% Capacity + 65% Service Delivery + Direct Billables	35% Capacity + 65% Service Delivery + Direct Billables



NFP/PAT Rates Timeline *(Anticipated)*

Engagements - August and September 2024

- Meeting 1: Review and Reintroduce Rates (August)
- Meeting 2: Introduce and Orientation to Model Rates Workbook
- Meeting 3: Ask Questions/Discuss Model Rates Workbook

Pursue MIECHV Authorization – ongoing

Implement Rates – TBD

- Amend Contracts - new PCQs and Budgets
- Update Reporting Requirements in PSRS
- Implement New Invoicing Processes



PAT Meeting Dates

(your DCYF program specialist will send you these calendar invites/links)

PAT and NFP Meeting 1: Review and Reintroduce Rates

Thursday August 8th 3:00 - 4:30pm

<https://dcyf.zoom.us/j/83241894352?pwd=7GtAebP9b7wFzNRhCh0kaRYbtI0tdD.1>

all will be recorded

PAT Meeting 2: Introduce and Orientation to Model Rates Workbook

Thursday September 12th 2:00 – 3:00 pm

<https://dcyf.zoom.us/j/82703417850?pwd=W6TZVyBSaUNNaoiTMyg0LM33xL83fB.1>

PAT Meeting 3: Ask Questions/Discuss Model Rates Workbook

Tuesday September 24th 3:00 - 4:30pm

<https://dcyf.zoom.us/j/82082336516?pwd=l0Ojf91DsEG0oUX4MDZjZGApSdN1up.1>



NFP Meeting Dates

(your DCYF program specialist will send you these calendar invites/links)

PAT and NFP Meeting 1: Review and Reintroduce Rates

Thursday August 8th 3:00 - 4:30pm

<https://dcyf.zoom.us/j/83241894352?pwd=7GtAebP9b7wFzNRhCh0kaRYbtI0tdD.1>

all will be recorded

NFP Meeting 2: Introduce and Orientation to Model Rates Workbook

Monday September 9th 2:00 – 3:00 pm

<https://dcyf.zoom.us/j/88981839541?pwd=btEPvrsuaoOU3JlyqJ08Udf9LZyl58.1>

NFP Meeting 3: Ask Questions/Discuss Model Rates Workbook

Monday September 23rd 3:00 - 4:30pm

<https://dcyf.zoom.us/j/83736562720?pwd=YkL1h6tcWeSYgitYKjP9S7vaWKLAfd.1>





THANK YOU!!!



Updating Definitions – Active Engagement (*Section 1*)

Active Engagement = Visited Families + Encountered Families

- Tracking engagement **monthly** (*no longer quarterly*)
- Active engagement - 2 separate components to be tracked separately
 - **Visited Family** = Received model defined home visit during the reporting month
 - **Encountered Family** = Received an encounter but no home visit during the reporting month

Encounter = substantive two-way interaction with a participating family via in-person, email, text or phone call that includes minimal or no program model content; the interaction would not be considered a home visit by the program model