



Washington State Department of  
**CHILDREN, YOUTH & FAMILIES**

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## **SOLE SOURCE POSTING**

The Department of Children, Youth & Families contemplates awarding a sole source contract to Eithos, LLC to provide Executive Coaching and Hybrid / Remote Management Training to DCYF staff.

As DCYF has continued to evolve from the merger which occurred in 2018, into a more established organization, the need has arisen for the development of new organizational systems and skills. Complicating this need has been the ongoing COVID-19 pandemic and the emergent need for new methods and enhanced skillsets in a remote work environment. To this end, DCYF has identified Eithos, LLC as being uniquely suited to assist with the continued growth and development of our organization.

Eithos makes use of a proprietary training methodologies referred to as “Team Acceleration” and “Team Impact”. Both of these tools were in development for 4 years prior to the pandemic. More specifically, in the 4 years prior to the pandemic, Eithos began to identify and utilize web tools for efficient online communication and collaboration. From this, Eithos developed their copy written “light touch / high impact” approach known as “Team Acceleration” and “Team Impact”.

The contract will be issued on or about 12/15/2021. The dollar value is estimated at \$228,150.00 for work required during the period ending 12/14/2022.

Offerors contemplating the above requirements are required to submit capability statements detailing their ability to meet the above service requirements by December 2, 2021. The following information should be included in the capability statements:

### Qualifications:

- Must be able to train staff remotely on the management of staff in a hybrid / remote work environment.
- Must be able to provide executive coaching services;
- The methodologies utilized regarding hybrid / remote management, must be supported by at least 4 years of research.
- Must have an approach to Executive Coaching and Hybrid / Remote Management of Staff, that is comparable to what is outlined above.

In the absence of other qualified sources, it is the state’s intent to make a sole source award of the Contract.

To submit capability statements or for questions, contact:

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